

Curriculum Vitae
NEJAT ANBARCI
November 2017

CURRENT POSITIONS

Chair/Professor: Deakin University, Melbourne, Australia July 2008 – present
Visiting Professor: Sabanci University, Istanbul, Turkey September 2017 – present

ADDRESS, PHONE NUMBERS, EMAIL ADDRESS, WEBPAGE, CITIZENSHIPS

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SCIENTIFIC IMPACT OF RESEARCH

Scopus Citation Page: <http://www.scopus.com/authid/detail.url?authorId=8531365300>
Google Scholar Citation Page: <http://scholar.google.com.au/citations?user=qXaBT18AAAAJ&hl=en>

EDUCATION

Ph.D., Economics, University of Iowa, 1988 (Thesis Title: “*Three Essays in Axiomatic and Non-cooperative Bargaining Theory*”)
M.A., Economics, University of Iowa, 1987
M.A., Economics, Bogazici University, 1985
B.A., Business Administration, Bogazici University, 1982

PREVIOUS ACADEMIC POSITIONS

<i>Department Chair</i>	Deakin University	06/2010 – 12/2012
<i>Professor</i>	Florida International University	08/2006 – 07/2008
<i>Associate Professor</i>	Florida International University	08/1995 – 08/2006
<i>Assistant Professor</i>	University at Buffalo	08/1988 – 08/1995

REFEREED JOURNAL PUBLICATIONS

- 2018 53. **Anbarci, Nejat** and Nick Feltovich
“*Pricing in Competitive Search Markets: Experimental Evidence of the Roles of Price Information and Fairness Perceptions*”
Management Science, forthcoming (2018) – DOI: 10.1287/mnsc.2016.2620.
52. **Anbarci, Nejat**, Peren Arin, Torben Kuhlenkasper and Christina Zenker
“*Revisiting Loss Aversion: Evidence from Professional Tennis*”
Journal of Economic Behavior and Organization, forthcoming (2018).
51. **Anbarci, Nejat**, Pedro Gomis-Porqueras and Marcus Pivato
“*Evolutionary Stability of Bargaining and Price Posting: Implications for Formal and Informal Activities*”
Journal of Evolutionary Economics, forthcoming (2018).
50. **Anbarci, Nejat**, Saptarshi Ghosh and Jaideep Roy
“*Informational Control under Reputational Cheap Talk*”
Games and Economic Behavior, forthcoming (2018) – DOI: 10.1016/j.geb.2017.09.010.
49. **Anbarci, Nejat** and Nick Feltovich
“*How Much Do People Exploit Their Bargaining Power? The Effects of Bargaining Institution and the 50-50 Norm*”
Journal of Economic Behavior and Organization, forthcoming (2018).

48. **Anbarci, Nejat** and Jaideep Roy
"Double Auctions with No-Loss Constrained Traders"
Theory and Decision, forthcoming (2018) – DOI: 10.1007/s11238-017-9627-7.
- 2017 47. **Anbarci, Nejat**, Peren Arin, Cagla Okten and Christina Zenker
"Is Roger Federer More Loss Averse than Serena Williams?"
Applied Economics, 49, 3546-3559 (2017).
46. Rahman, M. Habibur, **Nejat Anbarci**, Prasad Bhattacharya and Mehmet A. Ulubasoglu
"Can Extreme Rainfall Trigger Democratic Change: The Role of Flood Induced Corruption?"
Public Choice, 171, 331-358 (2017).
45. Rahman, M. Habibur, **Nejat Anbarci**, Prasad Bhattacharya and Mehmet A. Ulubasoglu
"The Shocking Origins of Political Transitions? Evidence from Earthquakes"
Southern Economic Journal, 83, 796-823 (2017).
- 2016 44. **Anbarci, Nejat**, Jungmin Lee and Aydogan Ulker
"Win at All Costs or Lose Gracefully in High-Stakes Competition?: Gender Differences in Professional Tennis"
Journal of Sports Economics, 17, 323-353 (2016).
- 2015 43. **Anbarci, Nejat**, Richard Dutu and Nick Feltovich
"Inflation Tax in the Lab: A Theoretical and Experimental Study of Competitive Search Equilibrium with Inflation"
Journal of Economic Dynamics and Control, 61, 17-33 (2015).
42. **Anbarci, Nejat** and Brett Katzman
"A New Industry Concentration Index"
Economic Papers, 34, 222-228 (2015)
41. **Anbarci, Nejat**, Nick Feltovich and Mehmet Y. Gurdal
"Lying about the Price? Ultimatum Bargaining with Messages and Imperfectly Observed Offers"
Journal of Economic Behavior and Organization, 116, 346-360 (2015).
- 2014 40. **Anbarci, Nejat**, Peren Arin and Jungmin Lee
"Gender Differences in Response to Contingent Rewards: Evidence from a Natural Experiment in Junior Tennis"
Journal of Behavioral and Experimental Economics (formerly **Journal of Socio-Economics**), 53, 131-137 (2014).
39. **Anbarci, Nejat** and Jungmin Lee
"Detecting Racial Bias in Speed Discounting: Evidence from Speeding Tickets in Boston"
International Review of Law and Economics, 38, 11-24 (2014).
- 2013 38. **Anbarci, Nejat** and Ching-jen Sun
"Robustness of Intermediate Agreements and Bargaining Solutions"
Games and Economic Behavior, 77, 367-376 (2013).
37. **Anbarci, Nejat** and Ching-jen Sun
"The Asymmetric Nash Bargaining Solutions: A Simple Nash Program"
Economics Letters, 120, 211-214 (2013).

36. **Anbarci, Nejat** and Nick Feltovich
 “How Sensitive Are Bargaining Outcomes to Changes in Disagreement Payoffs?”
Experimental Economics, 16, 560-596 (2013).
35. **Anbarci, Nejat** and Nick Feltovich
 “Directed Search, Coordination Failure and Seller Profits: An Experimental Comparison of Posted Pricing with Single and Multiple Prices”
International Economic Review, 54, 873-884 (2013).
- 2012 34. **Anbarci, Nejat**, Monica Escaleras and Charles Register
 “From Cholera Outbreaks to Pandemics: The Role of Poverty and Inequality”
American Economist, 57, 21-31 (2012).
33. **Anbarci, Nejat** and Nick Feltovich
 “Bargaining with Random Implementation: An Experimental Study”
Games and Economic Behavior, 76, 495-514 (2012).
32. Alkan, Ahmet, **Nejat Anbarci** and Sinan Sarpcı
 “An Exploration in School Formation: Income vs Ability”
Economics Letters, 117, 500-504 (2012).
- 2011 31. **Anbarci, Nejat** and Ching-jen Sun
 “Distributive Justice and the Nash Bargaining Solution”
Social Choice and Welfare, 37, 453-470 (2011).
30. **Anbarci, Nejat** and John Boyd III
 “Nash Demand Game and the Kalai-Smorodinsky Solution”
Games and Economic Behavior, 71, 14-22 (2011).
29. **Anbarci, Nejat** and Mehmet A. Ulubasoglu
 “Intersectoral Size Differences and Migration: Kuznets Revisited”
Journal of International Trade and Economic Development, 20, 251-292 (2011).
28. **Anbarci, Nejat** and Ching-jen Sun
 “Weakest Collective Rationality and the Nash Bargaining Solution”
Social Choice and Welfare, 37, 425-429 (2011).
27. **Anbarci, Nejat**, Jonathan Hill and Hasan Kirmanoglu
 “Institutions and Growth Volatility”
Economic Papers, 30, 233-252 (2011).
26. **Anbarci, Nejat**, John Boyd III, Eric Floehr, Jungmin Lee and Jung Jin Song
 “Population and Income Sensitivity of Private and Public Weather Forecasting”
Regional Science and Urban Economics, 41, 124-133 (2011).
- 2010 25. **Anbarci, Nejat** and Mustafa Caglayan
 “Do Institutions, Inequality and Cultural Beliefs Affect Cadaveric versus Live-Kidney Harvesting?”
Economics Bulletin, 30, 10-19 (2010).
- 2009 24. **Anbarci, Nejat**, Monica Escaleras and Charles Register
 “The Ill Effects of Public Sector Corruption in the Water and Sanitation Sector”
Land Economics, 85, 363-377 (2009).

23. **Anbarci, Nejat**, Monica Escaleras and Charles Register
"Traffic Fatalities: Does Income Inequality Create an Externality?"
Canadian Journal of Economics, 42, 244-266 (2009).
- 2008 22. **Anbarci, Nejat**
"Relative Disagreement-Point Monotonicity of Bargaining Solutions"
Atlantic Economic Journal, 36, 293-299 (2008).
- 2007 21. Monica Escaleras, **Nejat Anbarci** and Charles Register
"Public Sector Corruption and Major Earthquakes: A Potentially Deadly Interaction"
Public Choice, 132, 209-230 (2007).
20. **Anbarci, Nejat** and Mustafa Caglayan
"Cadaveric vs. Live-Donor Kidney Transplants: Theoretical Foundations of Interaction between Institutions and Inequality"
Public Administration and Management, 12 (2007).
- 2006 19. **Anbarci, Nejat**
"Finite Alternating-Move Arbitration Schemes and the Equal Area Solution"
Theory and Decision, 61, 21-50 (2006).
18. **Anbarci, Nejat**, Monica Escaleras and Charles Register
"Traffic Fatalities and Public Sector Corruption"
Kyklos, 59, 327-344 (2006).
- 2005 17. **Anbarci, Nejat**, Monica Escaleras and Charles Register
"Earthquake Fatalities: The Interaction of Nature and Political Economy"
Journal of Public Economics, 89, 1907-1933 (2005).
- 2002 16. **Anbarci, Nejat**, Robert Lemke and Santanu Roy
"Inter-Firm Complementarities in R&D: Re-examination of the Relative Performance of Joint Ventures"
International Journal of Industrial Organization, 20, 191-213 (2002).
15. **Anbarci, Nejat**
"A Simple Two-Axiom Characterization of the Nash Solution"
OR Spectrum, 24, 215-218 (2002).
14. **Anbarci, Nejat**, Stergios Skaperdas and Costas Syropoulos
"Comparing Bargaining Solutions in the Shadow of Conflict: How Norms against Threats Can Have Real Effects"
Journal of Economic Theory, 106, 1-16 (2002).
- 2001 13. **Anbarci, Nejat**
"Divide-the-Dollar Game Revisited"
Theory and Decision, 50, 295-304 (2001).
- 1998 12. **Anbarci, Nejat** and Mehmet Karaaslan
"An Efficient Privatization Mechanism"
Journal of Policy Reform (later became **Journal of Economic Policy Reform**), 2, 73-87 (1998).
11. **Anbarci, Nejat** and Gyoseob Yi
"An Iterative Allocation Mechanism in the Edgeworth Box"
International Advances in Economic Research, 4, 253-258 (1998).

10. **Anbarci, Nejat**
 “Simple Characterizations of the Nash and Kalai/Smorodinsky Solutions”
Theory and Decision, 45, 255-261 (1998).
- 1997 9. **Anbarci, Nejat**
 “Noncooperative Foundations for the Kalai/Smorodinsky and Equal Sacrifice Solutions via Prominence Structures”
Atlantic Economic Journal, 35, 403-411 (1997).
- 1995 8. **Anbarci, Nejat**
 “Reference Functions and Balanced Concessions in Bargaining”
Canadian Journal of Economics, 28, 675-682 (1995).
- 1994 7. **Anbarci, Nejat** and John Bigelow
 “The Area Monotonic Solution to the Cooperative Bargaining Problem”
Mathematical Social Sciences, 28, 133-142 (1994).
- 1993 6. **Anbarci, Nejat**
 “Noncooperative Foundations of the Area Monotonic Solution”
Quarterly Journal of Economics, 108, 245-258 (1993).
5. Bigelow, John and **Nejat Anbarci**
 “Non-Dictatorial, Pareto-Monotonic, Cooperative Bargaining: An Impossibility Theorem”
European Journal of Political Economy, 9, 551-558 (1993).
4. **Anbarci, Nejat**
 “Strategic Vote Manipulation in a Simple Democracy”
Journal of Economic Behavior and Organization, 20, 319-330 (1993).
- 1992 3. **Anbarci, Nejat** and Gyoseob Yi
 “A Meta-Allocation Mechanism in Cooperative Bargaining”
Economics Letters, 38, 175-179 (1992).
- 1991 2. **Anbarci, Nejat**
 “The Nash Solution and Relevant Expansions”
Economics Letters, 36, 137-140 (1991).
- 1989 1. **Anbarci, Nejat**
 “The Kalai/Smorodinsky Solution with Time Preferences”
Economics Letters, 31, 5-7 (1989).

OTHER PUBLICATIONS (BOOK REVIEWS, PROCEEDINGS, BOOK CHAPTERS, BOOKS)

- vii. **Anbarci, Nejat**
 “Review of *The Economics of Conflict: Theory and Empirical Evidence*”
Journal of Economic Literature, 53, 8-10 (2015).
- vi. **Anbarci, Nejat**
 “Beautiful Game Theory: How Soccer Can Help Economics”
Economic Record, 91, 399-401 (2015).

- v. **Anbarci, Nejat** and Mehmet Ulubasoglu
"Intersectoral Size Differences and Migration: Kuznets Revisited"
Proceedings of the 34th Australian Conference of Economists, 1-40 (2005).
- iv. **Anbarci, Nejat** and Mehmet Ulubasoglu
"Endogenous Liberalization and Within-country Inequality"
Proceedings of the 33rd Australian Conference of Economists, 1-45 (2004).
- iii. Cinar, Mine, and **Nejat Anbarci**
"Working Women and Power within Two-income Turkish Households"
Research in Middle East Economics, 4, 289-310 (2001).
- ii. **Anbarci, Nejat** and Mine Cinar
"Intra-Marital Sharing Rules with Evidence from Turkey"
Topics in Middle East and North African Economies, 1 (1999)
- i. McCloskey, Donald, George K. Hersh Jr., John, Coatsworth, Stefano Fenoaltea, John Komlos, Michelle McAlpin, Pedro de Mello, Richard Roehl, Lars Sandberg, Gary Saxehouse, Steven Webb, **Nejat Anbarci**, Metin Cosgel and Kevin O'Meara
A Bibliography of Historical Economics to 1980
Cambridge University Press (1990).

CURRENT WORK

Anbarci, Nejat and Kang Rong
"Attraction-Effect Heuristics"

Anbarci, Nejat, Richard Dutu and Ching-jen Sun
"On the Timing of Production Decisions in Monetary Economies"
 R&R at the **International Economic Review**

Anbarci, Nejat, Ching-jen Sun and Utku Unver
"Dynamic Team Contests"

Anbarci, Nejat and Kang Rong
"A 'Successive-Elimination' Heuristic and the Attraction and Compromise Effects"

Anbarci, Nejat, Kang Rong and Jaideep Roy
"Random-Settlement Arbitration and the Generalized Nash Solution: The One-shot Infinite-horizon Cases"
 R&R at **Economic Theory**

Anbarci, Nejat, Nick Feltovich and Mehmet Y. Gurdal
"Payoff Inequity Reduces the Effectiveness of Correlated-equilibrium Recommendations"

Akoz, Kivanc, **Nejat Anbarci** and Kang Rong
"Investments in Bargaining Positions: Can Equitable Offers Enhance Efficiency?"

Anbarci, Nejat, Nick Feltovich and Mehmet Y. Gurdal
"Cheap Talk with Two Senders"

Anbarci, Nejat and Gorkem Celik
"Efficient and Incentive Compatible Child Custody Agreements in the Shadow of Default Laws"

Anbarci, Nejat, Anmol Ratan and Yuanji Wen
“*Tests of Mixed Strategy Equilibrium in Repeated Games with and without Feedback*”

Rahman, M. Habibur, **Nejat Anbarci**, Prasad Bhattacharya and Mehmet A. Ulubasoglu
“*Storms and Political Institutions: Islands as Natural Experiments*”

Anbarci, Nejat, Kutay Cingiz and Mehmet Ismail
“*U.S. Presidential Primaries: A Multi-Battle Dynamic Contest Model*”

Akoz, Kivanc, **Nejat Anbarci** and Yigit Gurdal
“*Costly Discovery of Opponents’ Bargaining Positions*”

Anbarci, Nejat and Kang Rong
“*Pairwise Precedence and Posterity Effects in Choice from Lists*”

Anbarci, Nejat, Orhan Aygun and Yigit Gurdal
“*Random Arrival of Objects in Matching*”

Anbarci, Nejat, Zhansulu Baikenova and Jaideep Roy
“*Effort Choice with Intertemporal Linkages*”

Anbarci, Nejat, Anmol Ratan and Yuanji Wen
“*Inequity Aversion vs Loss Aversion in Hawk-Dove Games*”

Anbarci, Nejat and Nick Feltovich
“*Market Institutions, Prices and Distribution of Surplus: A Theoretical and Experimental Investigation*”

Anbarci, Nejat, Muruvvet Buyukboyaci, Ozgur Gurerk and Utku Unver
“*Comparing Shootout Mechanisms: A Field Study with Virtual Reality*”

Anbarci, Nejat and Marcus Pivato
“*Bargaining with Alternating Offers and Outside Options*”

Anbarci, Nejat and Marcus Pivato
“*Non-cooperative Foundations of Relative Utilitarianism*”

Anbarci, Nejat, Emin Karagozoglu, Kang Rong and Jaideep Roy
“*Exogenous Random Settlement and Endogenous Choice between Demands*”

EXTERNAL GRANTS

2014-2016, *Australian Research Council* (ARC), Discovery Grant; Amount: **\$230,000** (*co-chief investigator* with Nick Feltovich – Title: “Posted Prices, Bargaining and Auctions: An Experimental Examination”).

1995-1996, *Social Science Research Council* (SSRC) of the U.S., Fellowship Grant; Amount: **\$40,000** (*chief investigator* – Title: “Efficient Privatization Mechanisms”).

RECENT AWARDS

Best Researcher of the Faculty of Business and Law at Deakin University, 2016.

Best Paper Award, *Economic Papers*, 2015

Best Researcher of the Faculty of Business and Law at Deakin University, 2012.

REFEREE/REVIEWER

American Economic Review • Australian Research Council • B.E. Journal of Theoretical Economics • Econometrica • Economica • Economic Inquiry • Economic Journal • Economic Papers • Economic Record • Economics Letters • European Economic Review • Games and Economic Behavior • Group Decision and Negotiation • International Economic Review • International Journal of Game Theory • Journal of Economic Behavior and Organization • Journal of Economic Literature • Journal of Economic Theory • Journal of Environmental Economics and Management • Journal of International Trade and Economic Development • Journal of Mathematical Economics • Journal of Population Economics • Journal of Socio-Economics • Mathematical Social Sciences • Quarterly Journal of Economics • Review of Economic Design • SIAM Review • Social Choice and Welfare • Theoretical Economics • Theory and Decision • U.S. National Science Foundation • World Development

CONFERENCE PRESENTATIONS

Economic Science Association 2017 European Meeting (Vienna) • *10th Maastricht Behavioral and Experimental Economics Symposium 2017* (Maastricht) • *Workshop in Economic Theory 2017* (Lausanne) • *ASSET 2016* (Thessaloniki) • *Econometric Society Asian Meetings 2016* (Kyoto) • *The 5th (2016) World Congress of Game Theory* (Maastricht) • *Public Economic Theory '16* (Rio de Janeiro) • *2016 Conference of the Society for the Advancement of Economic Theory* (Rio de Janeiro) • *The 34th (2016) Australasian Economic Theory Workshop* (Melbourne) • *ASSET 2015* (Granada) • *2015 SING11 – European Game Theory Meetings* (St. Petersburg) • *2015 Conference on Economic Design* (Istanbul) • *2014 Monash Market Design Conference* (Melbourne) • *2014 Monash Workshop on Macroeconomics, Experimental Economics, and Behaviour* (Melbourne) • *The 7th (2014) Australasian Public Choice Conference* (Melbourne) • *ASSET 2014* (Aix-en-Provence) • *The 32nd (2014) Australasian Economic Theory Workshop* (Canberra) • *The 6th (2013) Australasian Public Choice Conference* (Singapore) • *Public Economic Theory '13* (Lisbon) • *EcoMod'13* (Prague) • *The 2012 Australian Public Choice Conference* (Hobart) • *The 4th (2012) World Congress of Game Theory* (Istanbul) • *Econometric Society Australasian Meetings 2012* (Melbourne) • *2012 Conference of the Society for the Advancement of Economic Theory* (Brisbane) • *The 2012 World Meetings of Public Choice Societies* (Miami) • *The 30th (2012) Australasian Economic Theory Workshop* (Sydney) • *The 6th (2011) Australasian and New Zealand Experimental Economics Workshop* (Melbourne) • *EcoMod'11* (Azores) • *The 7th (2011) Australasian Development Economics Workshop* (Perth) • *The 2011 Public Choice Society Meetings of the U.S.* (San Antonio) • *The 29th (2011) Australasian Economic Theory Workshop* (Adelaide) • *Public Economic Theory '10*, (Istanbul) • *EcoMod'10* (Istanbul) • *The 28th (2010) Australasian Economic Theory Workshop* (Melbourne) • *The 2nd (2009) Australasian Public Choice Conference* (Melbourne) • *The 67th (2009) Annual National Conference of the Middle East Political Science Association* (Chicago) • *The 27th (2009) Australasian Economic Theory Workshop* (Auckland) • *2nd (2009) World Conference of Spatial Econometrics* (New York) • *The 37th Australian Conference for Economists - ACE08* (Gold Coast) • *The 8th (2006) International Meeting of the Society for Social Choice and Welfare* (Istanbul) • *2004 Econometric Society European Meetings* (Madrid) • *EcoMod'04* (Paris) • *2001 Allied Social Science Associations Meeting* (New Orleans) • *1999 Allied Social Science Associations Meeting* (New York) • *1998 Econometric Society North American Winter Meetings* (Chicago) • *1997 Southeastern Economic Theory and International Economics Conference* (Chapel Hill) • *Fall 1997 Midwest Economic Theory and International Trade Conference* (Bloomington) • *1997 Allied Social Science Associations Meeting* (New Orleans) • *1995 Southeastern Economic Theory and International Trade Conference* (Dallas) • *Fall 1994 Midwest Mathematical Economics and International Trade Conference* (Miami) • *The 2nd (1994) International Meeting of the Society for Social Choice and Welfare* (Rochester) • *1994 Econometric Society North American Summer Meetings* (Quebec City) • *Spring 1993 Midwest Mathematical Economics and International Trade Conference* (Lexington) • *Fall 1993 Midwest Mathematical Economics and International Trade Conference* (Madison) • *Fall 1992 Midwest Mathematical Economics and International Trade Conference* (Pittsburgh) • *Fall 1991 Midwest Mathematical Economics and International Trade Conference* (Indianapolis) • *Fall 1991 Midwest Mathematical Economics and International Trade Conference* (Evanston) • *1990 Econometric Society North American Winter Meetings* (Washington, D.C.) • *Spring 1990 Midwest Mathematical Economics and International Trade Conference* (Bloomington) • *1989 Econometric Society North American Summer Meetings* (Ann Arbor) • *Spring 1989*

Midwest Mathematical Economics and International Trade Conference (West Lafayette) • 1988 *Econometric Society North American Winter Meetings* (New York)

RECENT AND FORTHCOMING INVITED SEMINARS

University of Glasgow (2017) • City University of London (2017) • Queen Mary University of London (2017) • Shanghai University of Finance and Economics (2017) • University of Bath (2017) • University of Birmingham (2017) • University of Sussex (2017) • Bilkent University (2017) • University of Crete (2017) • Sabanci University (2017) • ESSEC Business School and University of Cergy-Pontoise (2017) • Hong Kong Chu Hai University (2017) • University Zayed (2017) • Ozyegin University (2017) • Middle-eastern Technical University (METU) (2017) • JOCS Seminar in Barcelona (scheduled for December 18, 2017)